

Dental Health Foundation: Head of Fundraising **(<https://www.activelink.ie/node/114870>)**



Head of Fundraising

Location: Sandyford, flexible and hybrid arrangements available (with a minimum of 2 days in the office).

Supervision: Reports directly to CEO

Position Structure: Full-time, 23-month fixed-term contract, with potential for extension based on funding (a 4-day week will be considered for the right candidate).

Travel: Routine travel within Dublin, occasional nationwide travel.

About the Dental Health Foundation

The Dental Health Foundation (DHF) is Ireland's leading independent charity dedicated to improving oral health and well-being. Since 1977, DHF has actively contributed to oral health promotion, supporting government policy, the Health Service Executive, and community groups. We aim to empower individuals to make better oral health choices, guided by evidence-based practices.

Position Overview

Following the completion of a feasibility study, the DHF is excited to recruit a motivated, strategic, and results-driven Head of Fundraising to join our management team and take the lead in securing major gifts from corporations, charitable foundations, and high-net-worth individuals. This newly created role will support DHF's Case Campaign, aligned with Ireland's Oral Health Policy (Smile agus Sláinte) and the WHO's Global Oral Health Strategy. You will have the opportunity to shape and grow the fundraising programme, with scope to make it your own. We are seeking a self-starter with at least 8 years of experience in fundraising, major gifts, or philanthropy, who thrives in building relationships and driving strategic initiatives.

Primary Responsibilities

- Secure significant major gifts from individuals, corporations, and foundations
- Identify, research, and build relationships with donors, especially within the oral health sector
- Develop a portfolio of key donor prospects and create tailored engagement strategies
- Research and apply for relevant grants
- Develop a corporate giving strategy to secure multi-annual partnerships
- Work with the DHF team to develop and implement new fundraising initiatives

This job might be for you if:

- You have a minimum of 8 years' experience in fundraising and securing major gifts
- You are a strong communicator with the ability to build lasting relationships
- You thrive in a fast-paced environment and enjoy working independently as well as in a team
- You're passionate about relationship-centred fundraising and have a drive to make a meaningful impact

What We Require:

- Proven success in multi-annual fundraising and securing significant grants
- Strong interpersonal and communication skills

- Passion for DHF's mission and the ability to drive dynamic partnerships
- Sound judgment and an understanding of the non-profit and health sectors
- Third-level qualification (master's preferred)

Terms

- Fixed-term contract for up to 23 months, with possible extension depending on funding
- Salary: €73,000 to €78,000 per annum, depending on experience
- 25 days annual leave (You will be required to keep 3 days annual leave for the Christmas Period).
- Performance metrics will be set to evaluate the contract renewal after Year 1

How to Apply

Please email your CV and a tailored cover letter outlining your suitability for the position to Neal Newman at newmanassociates@mac.com (<mailto:newmanassociates@mac.com>).

Closing date: April 18th, 2025

Region

Dublin 18 / Hybrid

Date Entered/Updated

2nd Apr, 2025

Expiry Date

18th Apr, 2025

Attachment

[DHF Head of Fundraising Full Job Description.pdf](#)

Size

163.05

KB

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