

## **HAIL: Head of Development** **(<https://www.activelink.ie/node/114849>)**



### **Job title: Head of Development**

**Location:** Central Hotel Chambers, Dame Court, Dublin 2.

**Responsible/Reporting to:** CEO

**Job purpose:** Working as part of the Leadership Team you will be responsible for leading the housing development and growth programme for the organisation, identifying and delivering new housing business for HAIL and managing the development team.

**Salary Scale:** Commensurate with experience – Please contact [hr@hail.ie](mailto:hr@hail.ie) (<mailto:hr@hail.ie>) or 01 6718444 for more details before applying.

**Job Information:** This post is a permanent full-time post.  
35 hours per week  
9am – 5pm Monday to Friday.

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## **HAIL is an Approved Housing Body with over 480 properties**

Founded in 1985, the Housing Association for Integrated Living (HAIL) is Ireland's specialist mental health housing association. As an approved housing body, we provide high-quality social housing and mental health tenancy sustainment services. The work we do helps people live independently in their homes and community.

Our mental health tenancy sustainment services and housing team help our tenants and clients maintain their tenancies and live independently by providing support on mental health recovery, household and budget management, pursuing employment and education opportunities and maintaining links with family and friends. You can find out more about these services [here](https://hail.ie/support-services/) (<https://hail.ie/support-services/>).

We pride ourselves at all levels of our organisation for having an excellent reputation in both the housing and mental health care sectors. As part of our current strategic plan 2024-2028, we are aiming to support more people by providing an additional 300 new homes and expanding our support services into more communities across Ireland.

### ***Our Values***

- **Trust:** Our relationships are built on trust. We work closely with our stakeholders, clients and tenants to achieve the best possible outcomes.
- **Respect:** We work towards creating an equitable society where all are treated with respect and dignity. We listen with open hearts and open minds as we believe everyone's voice has a right to be heard and respected.
- **Leadership:** We are leaders in delivering our vision and purpose, courageously and responsibly providing homes and supporting those living with mental health challenges.

### **Job Purpose Summary**

The Head of Development will be primarily responsible for leading the housing development and growth plan that underpins the Strategic Plan. This includes sourcing and delivering new housing development opportunities for HAIL, building HAIL's reputation as a key partner for stakeholders and growing the development function. The primary source of new units will be via acquisitions of turnkey properties, the acquisition and refurbishment of properties and partnerships on new developments

with other AHBs and LAs. You will have responsibility for the management and full delivery of identified projects within the existing programme and all future projects.

Reporting to the CEO, the Head of Development will form part of HAIL's Leadership Team. They will be responsible for keeping the CEO, Leadership Team and Board up to date on all housing development related matters.

**Please see Job Description attached below.**

## Recruitment Process

Please send a **cover letter** and a detailed **CV**, referencing HAIL:**HOD2025**, outlining your experience skills and suitability for the position for the attention of Martina Smith, CEO at [hr@hail.ie](mailto:hr@hail.ie) (<mailto:hr@hail.ie>).

For queries relating to the role please contact Martina Smith at [hr@hail.ie](mailto:hr@hail.ie) (<mailto:hr@hail.ie>) or 01 6718444 (tel:016718444) in confidence – Closing date for receipt of applications is **5pm, 6th May 2025**.

Interviews possibly: 20th/21st May

**HAIL is an Equal Opportunities Employer**

### Region

Dublin 2

### Date Entered/Updated

2nd Apr, 2025

### Expiry Date

6th May, 2025

Attachment	Size
<a href="#">HAIL Head of Development 2025.pdf</a>	259.86 KB

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