

OKC: Director of Consultancy **(<https://www.activelink.ie/node/112831>)**



Director of Consultancy

Contract: 3.5 – 4 days per week, permanent contract.

Location: Dublin 2 (Blended remote and office-based working).

Salary: €70,000 - €80,000 (pro rata for 3.5 – 4 days per week).

BACKGROUND

Since 2002, OKC has been enabling philanthropic impact through innovative, relationship-driven strategies. As a values-led and impact-driven consultancy, OKC collaborates with not-for-profits, corporates, philanthropists, and foundations to deliver tailored solutions that drive sustainable social change.

THE ROLE

Are you a senior professional with a passion for driving social impact through philanthropy? Do you have the gravitas and experience to lead complex, high-impact projects and foster long-term relationships with donors, C-Suite leaders, and boards?

As Director of Consultancy, you'll play a pivotal role in shaping and delivering strategies that enable meaningful philanthropic and corporate investment. Working closely with other members of OKC's leadership team, you'll lead consultancy projects, manage stakeholder relationships, and contribute to the organisation's growth. This client-facing role offers a unique opportunity to make a lasting impact on diverse sectors, including education, arts, health, and human rights.

Key responsibilities will include:

- Leading and delivering exceptional client experiences across fundraising strategy, philanthropy, and corporate partnerships.
- Designing and implementing bespoke strategies for fundraising and donor engagement.
- Overseeing complex projects, including validation studies, capital campaigns, and fundraising reviews, ensuring measurable outcomes.

To succeed in this role, you'll bring significant senior management or consultancy experience, an in-depth understanding of philanthropy, and a proven track record in cultivating and stewarding high-level philanthropic investments. Strong project management and relationship-building skills are essential, as is a passion for enabling social impact.

APPLICATION DETAILS

To apply for this position, [fill out this form \(https://www.charitycareersrecruitment.ie/vacancy/135#application-info\)](https://www.charitycareersrecruitment.ie/vacancy/135#application-info) to get the full job description, candidate information pack, and application details.

If you have further questions, email recruitment@cciexecutivesearch.ie (mailto:recruitment@cciexecutivesearch.ie), using OKC — Director of Consultancy as the subject of your email.

The recruitment campaign for this position is being managed exclusively on behalf of OKC by non-profit specialist recruitment consultancy CCI Executive Search.

It is CCI's policy to ensure that as much accommodation as possible is provided to facilitate the participation of individuals with special needs in the recruitment process and the workplace. If you require any specific accommodations, please let us know.

Deadline for applications: 13/01/2025 15:00

Region

Dublin 2 / Blended

Date Entered/Updated

20th Dec, 2024

Expiry Date

13th Jan, 2025

Source URL: <https://www.activelink.ie/vacancies/interest-groups/112831-okc-director-of-consultancy>