

GIY (Grow It Yourself): Head of Corporate Partnerships **(<https://www.activelink.ie/node/112107>)**



Head of Corporate Partnerships

About GIY

Founded in 2008, GIY (Grow it Yourself) supports people around the world to live healthier, happier and more sustainable lives by growing some of their own food. We are a proud non-profit social enterprise working in Ireland, UK and USA from our base in Waterford, with reach globally through our partnerships, media and advocacy work. With our amazing partners, this year we are supporting over one million people to grow some of their own food at home, at work, at school and in the community.

Find out more about GIY's work www.giy.ie (<https://giy.ie/about-us/>)

About the Role

GIY are seeking a new Head of Corporate Partnerships to support the organisation in achieving its vision to engage 100 million GIYers in the Decade of Change 2020 - 2030.

The Head of Corporate Partnerships will play a pivotal role in securing and developing strategic, high value global commercial partnerships that support delivery of the GIY mission. This role involves strategic planning, senior-level negotiation and effective business development to deliver Corporate Partnerships that are strategically aligned to support achievement of GIY's strategic income and impact goals.

To lead this exciting opportunity, GIY are seeking an experienced, passionate and results-driven Head of Corporate Partnerships to join their team. The ideal candidate will have a strong commercial mindset and the ability to develop robust business cases, with a track record of successfully closing high-value deals.

To find out more, please click [here](https://2into3.com/portfolio-item/head-of-corporate-partnerships-giy/). (<https://2into3.com/portfolio-item/head-of-corporate-partnerships-giy/>)

How to Apply

If you are an ambitious development professional with the drive to help shape the future of GIY, please send your CV and cover letter to Orla Dolan at orla.dolan@2into3.com (<mailto:orla.dolan@2into3.com>) or for an informal discussion please call (086) 792-4696 (tel:0867924696).

The closing date for applications is Tuesday 3rd December 2024.



Region

Hybrid / Waterford City

Date Entered/Updated

12th Nov, 2024

Expiry Date
3rd Dec, 2024

Attachment

[GIY- Head of Corporate Partnerships - Branded Candidate Briefing Document.pdf](#)

Size

1.63 MB

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